

# Allocative efficiency: A regulatory goal

## Lecture 1

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### 2.1 Definition

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# Section 1

## Static efficiency

# Static efficiency

## Definition

### Definition (Static efficiency)

It is not possible to make any consumer better off without making another consumer worse off (synonym: 'Pareto' efficiency).

# Static efficiency

## Definition

### Necessary conditions

- ▶ If consumption and production cause no external effects:
  - ▶ All consumers have same marginal willingness to pay.
  - ▶ Marginal willingness to pay equals marginal cost.
- ▶ No X-inefficiency / no waste of resources: It is not possible to produce the same quantity of output at lower costs.

# Static efficiency

Scenarios with positive welfare effects

Perfect competition	
Conditions	(1) Consumers and suppliers are price takers. (2) $MC = AC$
Merits	Pareto efficient allocation.

# Static efficiency

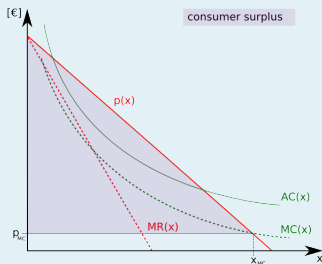
Scenarios with positive welfare effects

Natural monopoly	
Conditions	Average costs decline as quantity of output increases ('economies of scale').
Merits	Monopolist can produce at lowest overall costs.

# Static efficiency

Scenarios with positive welfare effects

## Natural monopoly



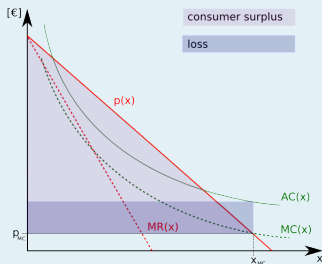
In a natural monopoly,  
the ( $p = MC$ )-rule is  
not sustainable.



# Static efficiency

Scenarios with positive welfare effects

## Natural monopoly

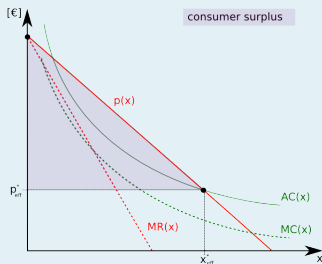


In a natural monopoly, the ( $p = MC$ )-rule is not sustainable.

# Static efficiency

Scenarios with positive welfare effects

## Natural monopoly



The  $p = AC$ -rule is the 2<sup>nd</sup> best solution.

- Natural monopolist produces at lowest overall costs.
- Duplication of monopolist's infrastructure would be a waste of resources.

# Static efficiency

Scenarios with positive welfare effects

## Natural monopoly – Example

Utilities such as water firms.

The costs of setting up a water network are enormous, the marginal costs of delivering an extra quantity of water are practically zero.

# Static efficiency

## Scenarios with positive welfare effects

### Monopoly & economies of scope

#### Conditions

It is cheaper to produce a product portfolio jointly in a single firm than separate products in separate firms ('economies of scope').

#### Merits

Monopolist can produce at the lowest overall costs.

# Static efficiency

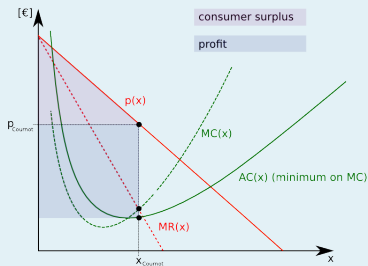
## Scenarios with negative welfare effects

Non-contestable monopoly	
Conditions	Monopolist is protected from potential competition by barriers to market entry.
Downsides	Monopolist can afford... <ul style="list-style-type: none"><li>▶ ...to charge prices above marginal costs, causing a dead-weight loss.</li><li>▶ ...to waste resources.</li></ul>

# Static efficiency

Scenarios with negative welfare effects

## Non-contestable monopoly



Monopoly causes a  
dead weight loss.

# Static efficiency

## Scenarios with negative welfare effects

### Contestable monopoly & diseconomies of scale

Conditions

(1) Diseconomies of scale. (2) Absence of barriers to market entry.

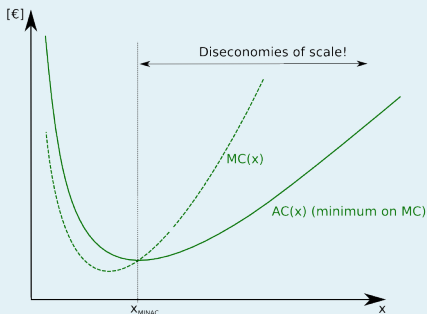
Downsides

There will be just one monopolist ( $p = AC$ ), though two or more firms could produce any output on top of the monopolist's output at lower overall costs.

# Static efficiency

Scenarios with negative welfare effects

## Contestable monopoly & diseconomies of scale



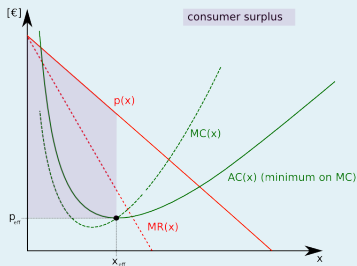
Two or more firms could produce outputs exceeding  $x_{MINAC}$  at lower overall costs than a monopolist.



# Static efficiency

Scenarios with negative welfare effects

## Contestable monopoly & diseconomies of scale

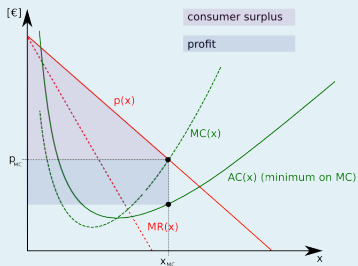


Absence of barriers to market entry does not imply maximization of consumer surplus.

# Static efficiency

Scenarios with negative welfare effects

## Contestable monopoly & diseconomies of scale



$p = MC$  will not maximize consumer surplus.

## Section 2

# Dynamic efficiency

# Dynamic efficiency

## Definition

### Definition (Dynamic efficiency)

Promotion of innovation, such as

- ▶ product innovation – development of products that suit customer needs better.
- ▶ technological innovation – development of cost-saving technologies.

# Dynamic efficiency

## Scenarios with positive welfare effects

Non-contestable monopoly	
Conditions	Monopolist is protected from potential competition by barriers to market entry.
Merits	<p>Prospect of excess profits provides an incentive. . .</p> <ul style="list-style-type: none"><li>▶ . . . to enter the market (which is risky).</li><li>▶ . . . to invest in innovation (Schumpeter's 'creative destruction').</li></ul>

# Dynamic efficiency

## Scenarios with negative welfare effects

Non-contestable monopoly	
Conditions	Monopolist is protected from potential competition by barriers to market entry.
Downsides	Monopolist can keep its dominant position without investing in innovation.

# Dynamic efficiency

## Scenarios with negative welfare effects

### Examples for discussion

- ▶ Ability of software companies to write software for MS windows.
- ▶ Microsoft's tying its media player / its internet explorer to windows.
- ▶ Deal between AT&T and Apple that AT&T deliverance for iPhones.